# Workforce Supply/Demand Forecast Modeling in the US: Can Microsimulation Help Us Break Out of Our Siloes?

# Optimizing the Canadian Health Workforce Ottawa, Ontario

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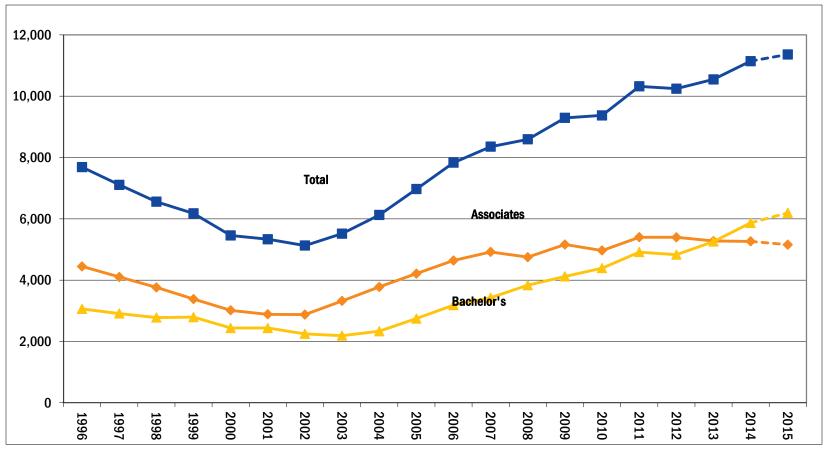
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### The Power of Projection Models.....

### New York RN Graduations, by Degree Type, 1996-2015



Source: Center for Health Workforce Studies





# Historical Background on the Federally Supported Workforce Supply/Demand Models

- Siloed models (separate models for different occupations)
- Different contractors built different models using different platforms, methods and assumptions
- Static models—parameters constant over time and across states
- Separate supply and demand models
- Infrequently updated
- Limited capability to analyze policy or emerging care delivery models
- Limited ability to capture geographic variation in population risk factors







# Health Workforce Simulation Model: Design Criteria

- Built on solid theoretical underpinnings
- Dynamic model that can integrate professions and link supply with demand
- Can account for both current and future availability of data
- Can be adapted for analysis at state or local levels
- Easy to maintain/update as new data become available
- Supports scenario modeling





### Microsimulation Approach for Modeling Workforce Demand

- Individual patients are the unit of observation
  - Predict use of health care services by individual
  - Determine how care will be provided to individuals
  - Sum across individuals to produce aggregate statistics

### Approach

- Develop population health database with health profile for representative sample of the population
- Develop predictive equations (using regression analysis) to model health care use
- Translate health care encounters into demand for practitioners
  - Use data on how practitioners divide their time between care delivery settings and patient encounters to create estimates of patient encounters per full time equivalent





# Health Profile for Each Person in Stratified Random Sample

#### **Demographics & Socioeconomics**

- Demographics
  - o Age
  - Sex
  - o Race/ethnicity
- Socioeconomics
  - Household income
  - Insurance (private, public non-Medicare, Medicare, uninsured)

#### **Risk Factors & Chronic Conditions**

- Obese/overweight\*
- Smoking status \*
- Diagnosed with
  - Hypertension \*
  - High cholesterol \*
  - Coronary heart disease \*
  - O Diabetes \*
  - History of stroke \*
  - History of cancer \*
  - Asthma
  - Arthritis \*

#### **Key Data Sources**

- Center for Disease Control and Prevention: Behavioral Risk Factor Surveillance System (2011-2013 data);
   NY EpiQuery
- Census Bureau: American Community Survey and population projections (2013)
- Medical Expenditure Panel Survey and National Inpatient Sample (2013)





<sup>\*</sup> Information available for adults only

### **Example: Use of Cardiology Services**

<sup>1</sup> Rate ratios from Poisson regression analysis using 2009-2013 MEPS/2013 NIS.
<sup>2</sup> Odds ratios from logistic regression analysis using 2009-2013 MEPS.
Statistically significant at the 0.05 (\*) or 0.01 (\*\*) level.

Demographics

Health Risk & Behavior

Economic & Policy

Care Delivery



		Card	Cardiologist		Cardiology-related Primary	
	Darameter	Office Visits <sup>1</sup>	Outpatient	Emergency	Hospital-	Inpatient
	Parameter Non Hispanic White	1.00	1.00	<b>Visits</b> <sup>2</sup> 1.00	ization <sup>2</sup>	<b>Days</b> <sup>1</sup> 1.00
Race- Ethnicity	Non-Hispanic White	0.79**	0.97	1.36**	1.32**	1.14**
	Non-Hispanic Black	0.79	0.75**	0.86	0.94	1.10**
	Non-Hispanic Other	0.79**	0.68**	0.93	0.84**	1.07**
	Hispanic	1.13**	1.59**	0.89*	1.11	0.97**
Age	Male 19 24 years	0.11**	0.24**	0.66**	0.40**	0.84**
	18-34 years	0.11	0.63**	0.95	0.76**	0.80**
	35-44 years	0.50**	0.86**	1.05	1.10	0.86**
	45-64 years	0.83**	1.21**	1.11	1.50**	0.80
	65-74 years	<del>-  </del>	1.00	1	<del> </del>	
	75+ years	1.00 0.73**	0.84**	1.00	1.00	1.00
	Smoker	1.55**	1.13**	3.86**	2.66**	
	Hypertension	8.50**	10.73**	2.93**	3.84**	
Body Weight Diagnosed with	Heart disease	1.63**	1.36**	2.36**	2.60**	
	History of heart attack	1.08**	1.26**	2.92**	3.04**	
	History of stroke	1.15**	1.34**		1.19**	1.02**
	Diabetes	1.15**	1.24**	1.01	<u> </u>	1.02
	Arthritis	1.10*	1.08**	0.96	0.96	
	Asthma	1.04*	1.11**	1.00	1.07	
	History of cancer			1.01	0.99	
	Normal	1.00	1.00	1.00	1.00	
	Overweight	1.04**	1.09**	0.87**	0.82**	
	Obese	1.11**	1.18**	1.01	1.02	0.00*
Insured	Has insurance	2.61**	2.09**	0.92	1.09	0.99*
	In Medicaid	1.36**	1.30**	1.59**	1.71**	1.23**
	In managed care plan	1.00	1.24**	0.99	0.99	
Household Income	<\$10,000	0.90**	0.97	1.23**	1.19**	
	\$10,000 to <\$15,000	0.92**	0.91**	1.16*	1.20**	
	\$15,000 to < \$20,000	0.93**	0.93*	0.82	0.99	
	\$20,000 to < \$25,000	0.89**	0.73**	1.15	1.06	
	\$25,000 to < \$35,000	0.92**	0.96	1.16*	1.05	
	\$35,000 to < \$50,000	0.88**	1.07*	0.91	0.93	
	\$50,000 to < \$75,000	0.96*	1.17**	0.93	0.82**	
	\$75,000 or higher	1.00	1.00	1.00	1.00	
	Metro Area	1.31**	1.09**	1.07	0.91	1.03**

### Care Delivery Patterns: Converting Service Demand to Health Profession FTEs

- 1,000 ambulatory visits to a pediatrician equates to approximately 0.23 FTE pediatrician; 1,000 hospital rounds equates to approximately 0.48 FTE pediatrician
- Every 4,469 visits to a physician's office translates to 1 full time equivalent RN

	Registered Nurse	Licensed Practical
		Nurse
Office visits	4,469	15,258
Outpatient visits	382	1,065
Inpatient days	106	802
Emergency visits	612	
Home Health Visits	63	246
Nursing Home Residents	125	86
School Health	900	
Residential	389	2,021





# Microsimulation Approach to Workforce Supply Modeling

- Individuals are the unit of observation
- Modeling process
  - Starts with database containing starting year workforce supply
  - Each year to 2030, model:
    - New entrants to the workforce
    - Workforce attrition (retirement, mortality, out migration)
    - Other activities (labor force participation, hours worked, geographic mobility by occupation/specialty and provider demographics)
  - End of year supply = starting supply for subsequent year
- Influencing factors
  - Demographics of the workforce
  - Economic and policy factors (e.g., earnings, payment system)





# Nursing Workforce Simulation Model: Supply Component

### Simulate likely career choices of individual clinicians

 Microsimulation—modeling workforce decisions of individual clinicians, rather than stock-and-flow models that simulate groups of clinicians

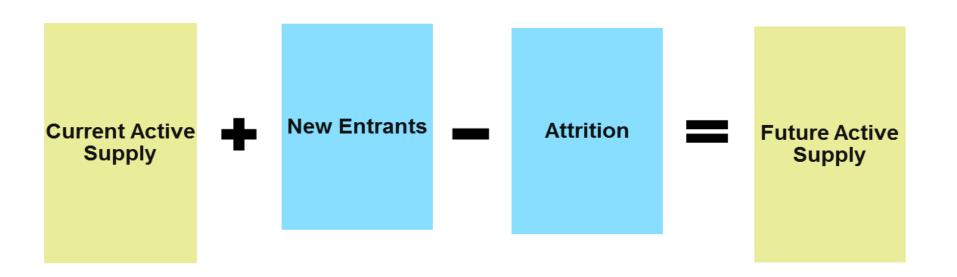
### Dynamic modeling

- Environmental and market factors—clinicians respond to changes in the economy, healthcare operating environment, and policy
- Shortages/surpluses affect clinician workforce decisions
- Workforce activities: what, where, how, when
  - O What type of work will I do?
  - Where will I work (e.g., state of practice)?
  - O How many hours will I work?
  - O When will I retire?





### **Conceptual Model for Nurse Workforce Supply**



Workforce Participation

Hours Worked

Change in Occupation, Specialty, or Education Level





### **Scenario Modeling Capability**

- What if....
  - Supply declines? (fewer new grads, early retirements)
  - Supply increases? (more new grads, delayed retirements)
- What if....
  - Demand changes
    - Increase in the number of people with health insurance
    - Improved chronic disease management
    - Used new technology supports better access to services (e.g., telehealth)
    - Reduced the number of unnecessary emergency room visits or hospitalizations
- Can model a wide range of scenarios—reflecting uncertainties in future trends in both supply and demand



### **Can This Be Used to Model Team Based Care?**

- Can estimate demand across professions with similar clinical roles and responsibilities
  - physicians, nurse practitioners, physician assistants
  - dentists, dental therapists
- Can't easily track which team member provided which clinical service to a patient
- Can't account for non-clinical services provided by non-licensed workers (i.e., community health workers, care coordinators) that provide non-clinical services





### **Limitations**

- Lack of data
  - Supply data of any kind on most professions challenging to find
  - Detailed demand data to better understand impacts of team based models of care
- Lack of consistency in membership on team based care delivery models
- National and state level assessments fail to account for local supply/demand imbalances
- Doesn't account for state-to-state scope of practice variation
- No consensus on the right benchmark to use





### **Looking Ahead**

- Continued federal funding over the next four years to use the microsimulation model to forecast workforce supply/demand imbalances in:
  - Long-term care
  - Allied health
  - Oral health
  - Primary care





### **Questions?**

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